

Chemical Industries



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Chemical Industries has always been the cornerstone of Chance & Hunt's business and it remains so today despite the development of sector focused specialty business areas in line with parent group, Azelis, strategy.

Indeed the strategy of sector development is even being applied across the Chemical Industries portfolio, grouping products and making application specific additions for a number of chemical industry sectors. Chance & Hunt's focus on sectors covers lubricants, textiles, detergents, surface treatment, water treatment and construction chemicals.

This approach is a clear demonstration of Chance & Hunt's commitment to not only maintain, but actively seek ways to grow this core aspect of their business.

Flexible

Specialist and commodity products are sourced from a diverse range of suppliers - from blue chip manufacturers right through to small and medium sized producers. This gives Chance & Hunt the flexibility to meet all customers' needs.

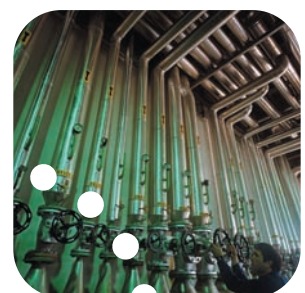
Working closely with existing Principals, and with other Azelis group companies, Chance & Hunt is constantly evaluating and introducing new products to extend its offer.

The Azelis network also provides the opportunity to source quality products from regions such as Asia, the Indian sub-continent, and Eastern Europe, which enables Chance & Hunt to offer a broader range of competitively priced products.

Experienced and dedicated

Chance & Hunt has extensive knowledge and experience in the Chemical Industries sector. The team has specialised product and sector knowledge and uses its technical expertise and experience of logistics infrastructure and product stewardship to add value for customers.

Dedicated market managers provide regular contact as required by the customer, providing technical support and offering a swift and flexible response to both customer and supplier needs.



Setting the standard

A clear emphasis on customer service is embedded in the Chance & Hunt culture and feedback from customers consistently places a high value on this.

Customer service standards focus on delivery, responsiveness, sample despatch and query management. Service levels are continually monitored and targets are agreed and reviewed regularly. Performance improvement is fostered across the whole business, within each section, with partner organisations and for each individual member of our staff.

Chance & Hunt operates a Quality Management System to ensure a 'right first time' approach and to improve levels of service. The business consistently conforms to all relevant industry standards including safety, health, environmental and legal requirements. Chance & Hunt is registered to ISO 9000:2000.

In addition, Chance & Hunt, through the British Chemical Distributors and Traders Association (BCDTA), is fully committed to the Responsible Care® programme, which has been developed by the chemical industry jointly in 47 countries around the world. This commitment requires members to continually improve their Health, Safety and Environmental performance, and active Product Stewardship plays a major role in our ongoing ability to deliver these objectives.

Chemical Industries portfolio

- Agrochemicals
- Agriculture
- Lubricants
- Detergents
- Metal treatment
- Water treatment
- Construction
- Paper
- Textiles & leather

Other sectors served by Chance & Hunt

- Coatings
- Polymers & Additives
- Plastics
- Food Ingredients
- Animal Nutrition



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Chance & Hunt is part of the Azelis group

